



Introductions

- Meet the Team that Supports You
- Meet Your Expectations



Know Your Partner

- Review the History of Canberra
- Areas of Expertise & Investment



Facility Tour



Know Your Industry

- JAN/SAN Overview
- Manufacturer Review
- Distributor Review
- Industry Trends



Understand Product Types

- Chemistry of Clean
- Better with SSS and Canberra Products
- Hands-On Demo



Selling Vertical Market

- Sales Training Tips
- Understand Customer Need by Vertical
- Understand Product Category Use by Vertical



Triple S Member Only
Sessions

July 12-13, 2024
September 13-14, 2024
